

Service Unit Team Cookie Newsletter

March 9, 2026

What's Baking?

It's the home stretch! Whether you are starting to wind down or racing to the finish line, we've got this and we've got your back!

REWARDS SHIPMENT ADDRESS REMINDER | Be sure to check your SU contact list this week in Smart Cookies. The person listed in the second contact space should be where you want rewards to ship to. If there is nobody listed there, ABC will default to the main contact. **Once we submit on March 23, we cannot change this address with the baker.**

If the main contact is the Rewards Coordinator, please ensure the alternate contact is empty. If you would like to update this information yourself, select My Service Unit > Service Unit Info and update the **Alternate Contact** info in Smart Cookies. Include Global ID, name, address, and email, then click Update Information. The baker will email notices before sending out rewards. **DO NOT CHECK THE BOX TO CREATE A USER ACCOUNT.**

Alternate Contact

Create User Account

User Global ID

First Name

Last Name

Email

Address 1

Address 2

City

State (None Selected)

Zip

Phone

Fax

Mobile

Troops Assigned

20092
20108
20113
20142

Update Information

Today is the last day of our \$5 flat rate shipping promotion on orders of 8+ packages of Girl Scout Cookies! Let customers know there is still time to stock up on their favorite philanthropic treat! **This special offer ends at 10pm.**

To help troops finish the season strong, we're offering **Risk-Free Return Week.**

- **March 9–15:** Full, unopened cases are 100% returnable. All returns must be completed by **March 18.**
- Troops who check out cookies during this time may have the option to return single packages.
- This option is designed to give troops more flexibility to meet customer demand without worrying about leftover inventory.
- Before returning single packages, please [contact your Cupboard Clerk](#) or review the cupboard notes in Smart Cookies to confirm they can accept them.
- Return capacity may vary by cupboard, so checking first helps ensure a smooth process.
- There is no checkout cap; however, in the spirit of *One Council, One Mission*, please take only what you reasonably expect to sell to ensure inventory remains available for all troops.
- All other standards for return apply.
- Please review the [Cupboard section of the Troop Guide](#) before initiating a return.

Thank you for managing inventory responsibly as we close out the season.

Cookie Hotline Support

Our Cookie Hotline 510-995-2900 hours through March 15:

Monday – Thursday | 9:00 AM – 7:00 PM PT

Friday – Sunday | 9:00 AM – 9:00 PM PT

SUCPA

- SUCPA can begin to review the [SU Season Close Out Checklist](#) for Smart Cookies to start preparing for the close out of the sale.
- Track your Service Unit Girl Participation Bonus in **Smart Cookies → Dashboard → Stats → Girls Selling.**
 - **80% participation:** earns \$0.01 per package
 - **85% participation:** earns \$0.02 per package

Encourage non-participating girls to join through the [Cookie Lite Program](#) to help your Service Unit reach the higher bonus level and help her reach her goals!

- Check in with your troops to see if they need support or have questions completing their Care to Share allocations.
- Remind Troops that Smart Cookies credits the Care to Share money to Girl Scouts, but does not credit the packages from girl delivery with donation or cash Care to Share orders at the same time. They must allocate the Care to Share packages via

the Virtual Cookie Share Tab (or Smart Booth Divider) in Smart Cookies. If they fail to allocate Care to Share, it appears that the Girl Scout has collected more money than cookies sold.

Allocating Care to Share

Make sure Girl Scouts get what they worked so hard for and deserve by allocating all your Care to Share in Smart Cookies.

Please run the **Pending Manual Cookie Share Report** in Smart Cookies and proactively reach out to troops to remind them to:

- Update any outstanding Care to Share allocations reflected on the report.
- Confirm all transfers are entered and fully completed in Smart Cookies.
- Prepare to share the **Girl Balance Summary** with families in the coming weeks.

If they need help allocating Care to Share, share some of gsHelpCenter articles about Care to Share allocation:

- [Allocating Care To Share in Smart Cookies](#)
- [Allocating Care To Share| Scenarios](#)
- [Virtual Cookie Share-Gir Links](#)
- [Understanding Reports in Smart Cookies](#)

Coupons!

Jamba Juice wanted to thank our members for partnering with them for booths with a coupon for you to enjoy!



**Buy One Smoothie
or Bowl,
Get One Free**

Expires 12/31/2026. Offers valid at PARTICIPATING LOCATIONS ONLY. Please Scan QR code to see list of stores. Buy one smoothie, get one free (of equal or lesser value offer. This coupon must be presented at the time of purchase to receive discount. In-Store redemption ONLY - cannot be used on Jamba app, website or delivery apps. Limit one coupon per customer, per visit. Cannot be combined together or with any other offer. No cash value



jamba
smoothies • juices • bowls

Pizza Hut wanted to thank our members for partnering with them for booths with a 20% off coupon to enjoy at select locations.



The coupon features the Pizza Hut logo on the left, a large '20% off' in the center, and a list of locations on the right. Below the logo and discount is the text 'CARRYOUT OFFER ONLY', 'CANNOT BE COMBINED WITH ANY OTHER OFFER', and 'EXPIRES 12/31/26'. The locations listed are: 22859 Mission Blvd, Hayward; 598 Parker Rd, Fairfield; 905 Broadway, Vallejo; 14501 San Pablo Ave, San Pablo; 2713 Contro Loma Blvd, Antioch; 3415 Middlefield Rd, Menlo Park; 553 El Camino Rd, S San Francisco; and 600 W Whipple Ave, Redwood City.

Valid ONLY at the following locations:

- 22859 Mission Blvd, Hayward
- 598 Parker Rd, Fairfield
- 905 Broadway, Vallejo
- 14501 San Pablo Ave, San Pablo
- 2713 Contro Loma Blvd, Antioch
- 3415 Middlefield Rd, Menlo Park
- 553 El Camino Rd, S San Francisco
- 600 W Whipple Ave, Redwood City

CARRYOUT OFFER ONLY
CANNOT BE COMBINED WITH ANY OTHER OFFER
EXPIRES 12/31/26 Product availability, combinability of discounts and specials and prices may vary. Cash value 1/20 cent copyright Pizza Hut, LLC

Check out the Troop Newsletter for Topics like:

- Care to Share Match Day
- Giveaways
- Rewards Updates
- Opt-out of individual rewards Reminder
- Booth Reminders
- Digital Payments
- Cookie Finances

Upcoming Programs

Cookie CEO: Pitch Program

For Cadette, Senior, and Ambassadors

This spring, Girl Scouts will have the opportunity to participate in our pitch program, an exciting program designed for Cadette, Senior, and Ambassador Girl Scouts. Girl Scouts that participate in the program will learn how to write and deliver a business pitch to real corporate partners! The program will spark confidence, sharpen communication skills, and provide real-world business experience. This program can be joined virtually or in-person at select locations in San Jose and East Bay. Earn up to **2 Adventure Points** for participating in this program! [Click for more details.](#)

Financial Literacy

For Daisies, Brownies, and Juniors

This fun Money Moves workshop on Saturday, May 2 at the San Jose Girl Scouts office helps Girl Scouts earn their financial literacy badges through games and real-life skills, with funding proudly sponsored by the Charles Schwab Financial Literacy Grant. [Register here.](#)

Financial Literacy

For Cadettes, Seniors, and Ambassadors

On Saturday, May 2, Girl Scouts can attend the *Make Money Moves!* Financial Literacy Workshop at Patelco Credit Union to learn budgeting, saving, credit, interest, and investing from industry experts while earning their Financial Literacy badges, with caregivers invited to learn about Patelco's free financial coaching. Funding for this program provided by the Charles Schwab Financial Literacy Grant. [Register here.](#)

Girl Scout Day at the Zoo

On Saturday, May 9, Girl Scouts, families, and friends are invited to enjoy a fun-filled Day at the San Francisco Zoo and Gardens featuring animal encounters, swaps, lawn activities, conservation learning, and special bridging ceremonies for Daisies and Brownies. This program is also offered as a cookie program reward! See more details and [register here.](#)

Upcoming Dates

- **March 12** | Care to Share Match Day
- **March 15** | Girl Scout Cookie Program ends
- **March 18** | Final rewards due in Smart Cookies by 11:59pm PT
- **March 22** | [Parent Past Due Cookie Account Form](#) due by 11:59pm PT
- **☛ March 22** | **SU deadline to help with allocation of cookies and rewards in Smart Cookie by 11:59pm PT**
- **March 25** | [ACH Credit Form](#) due by 9am to notify the council of any change to final ACH
- **March 27** | Final ACH*: 100% due to Council (will include any reward charges or credits)

☛ = Service Unit Dates

Training Highlights

To help the troop webinars stay focused, Service Units have a separate weekly Q&A webinar every Tuesday. [Join us](#) and get your questions answered!

Watch previous SU Tuesday Night Webinar Recordings in the 636 Service Unit Cookie Overview 2026 course by logging into gsLearn and [clicking here to access!](#)

Read previous Cookie Newsletters in [gsHelpCenter](#).

We invite you to join Troop Cookie Chair Wednesday as a listener, but we ask if you have Service Unit level questions, you ask those on Tuesday night SU trainings or directly to your council Entrepreneurship Program team members.

[March 11: Submitting Final Rewards & Reward Delivery Information](#)

[March 18: Wrapping Up & Submitting Parent Past Due Accounts Form](#)

Watch previous webinar recordings in the [636 Troop Cookie Chair Recorded Webinars 2026 gsLearn](#).

Want a refresher on upcoming cookie tasks? Here are some gsLearn trainings we suggest you review:

Troop Cookie Chair (TCC) Training to review:

- Inventory Management Module
- Money Management Module
- Booth Sales Module

Digital Cookie Volunteer Training Resources:

- Troop Booth Pickup Order
- Digital Cookie Mobile App

Smart Cookies Volunteer Training in gsLearn:

- Transfers
- Smart Booth Divider
- Planned Order
- Managing Orders

Quick Bites to Review:

- [Transfers](#)
- [Planned Orders](#)
- [Managing Orders](#)
- [Managing Orders Screen \(Refine Search\)](#)
- [Scheduling Booths – FCFS](#)
- [Smart Booth Divider – Single Booth](#)
- [Troop Direct Ship Orders](#)
- [Troop Site Link & Troop Pick Up Orders](#)
- [Virtual Cookie Share Orders – Girl Links](#)

Next Steps

Run the Pending Manual Cookie Share report in Smart Cookies and proactively reach out to Troops and remind them to:

1. Update Care to Share based on the report
2. Make sure all transfers are in and complete
3. Prepare to share the Girl Balance Summary with families soon

Review [Understanding Reports in Smart Cookies.](#), [Allocating Care to Share | Scenarios](#), [Allocating Care to Share in Smart Cookies](#), and the [Quick Bite: Cookie Share](#) for guidance.

Now is the perfect time to remind troops to review their inventory and see if they have too much of a certain variety. If they do, here are some steps to help:

- 1. Schedule More Booths!** More booths = more sales!
- 2. Engage Caregivers & Parents** – Encourage them to help their Girl Scouts reach out to customers who may need a cookie restock.
 - Volunteer for additional booth shifts.
 - Go door-to-door to help reduce troop stock.
- 3. Share Your Extras Locally** – Post your excess cookie totals (by variety) in your Service Unit’s communication channels (Facebook, emails, etc.) and on Cookie Exchange Google Sheet in the [Google Drive](#).

Remind them about the [Inventory Management Toolkit in Google Drive](#) to help them manage their inventory!

Respect Our Volunteers

Remember that cupboard clerks are volunteers, just like you! Please be respectful of their time and energy as they help ensure every troop gets the cookies they need. Please remind troops to call them ahead of time if they have a return; if cupboards fulfill orders early, they may be closing early!

Resource Alert!

- [gsHelpCenter | 2026 Girl Scout Cookie Program Resources](#)
- [gsHelpCenter | Entrepreneurship Articles](#)
- [Troop Cookie Chair Guide](#)
- [Google Drive | Troop Cookie Chairs](#)
- [Inventory Management Toolkit](#)
- [Allocating Care To Share in Smart Cookies](#)
- [Allocating Care To Share| Scenarios](#)
- [Virtual Cookie Share-Gir Links](#)
- [Understanding Reports in Smart Cookies](#)

Cookie Sales Tracker

The cookie program fuels both your troop and our council! Cookie proceeds help fund troop activities and support our council by maintaining camps, providing council programming, and caring for council properties — plus so much more!

Check out the [Empowering Girl Scouts flyer](#) or [How the Cookie Crumbles flyer](#) for more details!

2026 Council Goal: 3,150,000 packages

Total Sold as of March 5, 2026: 2,551,020 packages

Baking up Goodness

Let's spread kindness and spotlight those going above and beyond this cookie season! Did you notice a fellow Service Unit, troop, or Girl Scout lending a helping hand, showing teamwork, promoting or developing an entrepreneurial mindset, or embodying our One Council, One Mission spirit?

We'd love to hear about it! **Share your feel-good stories with us through our [Share Your Story form](#)** and help us spread the good word — because together, we make Girl Scouts shine! (📷 Photos encouraged!)

Need assistance? Contact us at info@gsnorcal.org or 510-995-2900.